

The Platform Job Posting: Development Manager

Job Location: Detroit, MI

Posting Date: March 2021

Position Availability: May 2021

Join our growing development team at The Platform! Headquartered at the iconic Fisher Building, The Platform was born out of our love for Detroit and desire to build a platform to contribute to the City's resurgence. To bring this dream to life, we've assembled a team of professionals poised to be the next generation of developers through ongoing mentorship and hands-on experience.

The Platform's portfolio includes transit-oriented and pedestrian friendly, mixed-used developments that create quality residential, office, and retail opportunities along the Woodward Corridor in the core of the City. Additionally, our work extends to projects and expands to neighborhoods that embrace the whole of the City in equally vibrant and sometimes unexpected ways. This allows The Platform to exercise its expertise while stretching its potential as a development company.

Job Description:

The Development Manager will lead the day-to-day development tasks on specific assigned projects, including: financial analysis and modeling, due diligence, zoning/entitlements, project incentives, legal oversight, budgeting, design, construction, and leasing. The position is part of the experienced development team at The Platform and will be assigned key development projects to lead broad project teams in an effort to meet detailed development budgets within a defined project schedule and achieving the projected economic returns. The position will report to the Executive Vice President of Development.

Responsibilities:

- Lead complex, high-value development projects from inception to the transition to operations following construction and opening.
- Coordinate due diligence process to quantify and identify all development risks.
- Manage and lead internal and external project teams, including consultants (lawyers, architects, engineers, contractors, environmental firms, lenders, title company, marketing, leasing team/tenants, etc.) to advance the development from predevelopment to financial closing to construction, leasing and ultimate opening of the project.
- Produce budgets and an overall proforma for developments, along with project timelines. Responsible for the overall management of the development project to ensure the project is completed to expectations, on time and within budget.

- Coordinate and participate in meetings with local officials, key stakeholders, community organizations, and residents.
- Communicate project status to participants and stakeholders while implementing solutions for project deviations.
- Stay abreast of public policy changes that impact all aspects of the development process.
- Obtain necessary entitlements from the City and other governmental entities.
- Provide support for sourcing capital for projects.
- Coordinate with construction team to oversee contractor and vendor execution during construction phase.
- Reinforce owner's objectives and requirements of the development to all parties including contractors, consultants, and tenants.
- Participate and contribute to the deal sourcing process, which includes researching, reviewing, and analyzing new development opportunities.
- Market leasable space to prospective tenants to drive the ultimate economic value of the developments.
- Manage all project documentation inclusive of contracts, construction closeout documentation, internal reporting, etc.

Qualifications:

Our ideal candidate will have the following skills, experience, and background:

- A strong passion for Detroit, real estate development, and The Platform and its mission.
- 3+ years of experience in commercial real estate development.
- Master's degree in Finance, Real Estate, Architecture, or Urban Planning.
- Well-organized and detail-oriented with the ability to support multiple projects in parallel and prioritize competing demands.
- Good team-player and self-motivated; ability to manage many types of people across cross-functional teams in highly technical and complex environments.
- Tenacious and a strong work ethic; committed to reaching project targets and Company objectives within the framework of our mission and core values.
- Strong analytical and problem-solving skills, being able to anticipate issues and provide solutions and recommendations.
- Excellent communication, presentation, and writing skills.

Send resume and cover letter to Ed Wizner at ewizner@theplatform.city.